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tinbergen *institute**Groups in Economics*

Joris Gillet

Groups play an important role in economics. Many economic activities take place within or between groups. This thesis describes a number of laboratory experiments studying group decision making in economics. The aim of the first two experiments is to study the differences between groups and individuals in competitive situations. We aim to disentangle the different possible effects of group decision making – that groups may make better decisions than individuals, that groups are more competitive – and investigate the role of the group decision making process herein. The third experiment studies how leadership can help overcome within-group coordination problems.

**Joris Gillet** studied economics and psychology at the universities of Amsterdam and Exeter. In 2002 he started as a PhD-student at CREED, the Center for Research in Experimental Economics and Political Decision Making at the University of Amsterdam. Since then he has worked as a post-doc at the University of Kent, Canterbury and he is currently at the University of Osnabrück. His research interests include experimental economics, behavioral game theory and economic psychology.